

## Unit Test 4

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Answer all thirty questions. There is one mark per question.

### LANGUAGE REVIEW: PAST SIMPLE AND PAST CONTINUOUS

Complete the text using the correct form (past simple or past continuous) of the verbs in brackets.

Last week when Abbas (1)\_\_\_\_\_ (work) late at the office one evening, his mobile phone (2)\_\_\_\_\_ (ring). It (3)\_\_\_\_\_ (be) his friend Lucien. Lucien (4)\_\_\_\_\_ (walk) to a restaurant near Abbas's office and he (5)\_\_\_\_\_ (want) Abbas to join him for dinner. Abbas (6)\_\_\_\_\_ (say) yes to the dinner invitation. As Abbas (7)\_\_\_\_\_ (leave) the office, he (8)\_\_\_\_\_ (meet) Andreas. Abbas (9)\_\_\_\_\_ (invite) Andreas to dinner, too. But Andreas (10)\_\_\_\_\_ (go) to meet a client so he couldn't go to dinner with Abbas and Lucien.

### VOCABULARY: VERB AND NOUN COMBINATIONS

**A Match the definitions (a–e) with the underlined words and phrases in the sentences (11–15).**

- a) make an important discovery or change
- b) do something when you get a chance to do it
- c) start selling goods or services in a new area
- d) provide something that is necessary
- e) offer a larger variety of goods.

- 11 The research is finished and now we're ready to enter the market.
- 12 Rupert is sure that the new product will meet a need.
- 13 My research is going very well. I think I'm going to make a breakthrough very soon.
- 14 When we extend our product range, we will increase our turnover.
- 15 The exchange rate is good so we want to take advantage of the opportunity to begin exporting.

**B Complete the text with words from the box.**

reduce	fill	raise	win	protect
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Our electric cars are expensive, but they (16)\_\_\_\_\_ a gap in the market. Customers want to (17)\_\_\_\_\_ the environment and they're willing to pay a lot for the right car. In fact, because our cars cost a lot, they (18)\_\_\_\_\_ customers' status. If you own one, you're probably rich. In addition to making 'green' cars, we also (19)\_\_\_\_\_ waste in our manufacturing process by about 10 per cent a year. In five years, we expect to have a zero waste manufacturing process. We feel confident that we're going to (20)\_\_\_\_\_ an award at next month's Green Car Motor Show for the best new electric car design.

**SKILLS: SUCCESSFUL MEETINGS**

**A Choose the correct words to complete the conversation.**

- A Is everyone here? (21)(Right, let's begin / OK, let's summarise). Thank you all for coming. (22)(The next thing to discuss / The main aim of this meeting) is to plan next year's sales conference. We're considering having it in Hong Kong rather than in Langkawi. Mr Kimura, (23)(can we start / how do you feel about this)?
- B (24)(I'm in favour of / I don't agree) having it here in Hong Kong. Langkawi's nice, but ... difficult.
- A (25)(What do you mean by / Right, let's recap) difficult?
- B I mean that it's expensive. It costs a lot of money to put on a conference there. So (26)(the main aim is to / I think we should) have it here and keep costs down.
- C (27)(I'm afraid / I totally agree), Mr Kimura.
- A So that's settled. (28)(Let's move on now to / Can we start now) ...
- D Can I just (29)(say something / hold on)?
- A Sure, go ahead.
- D (30)(I think you're right / I'm afraid I don't agree). The sales team works very hard and the trip to Langkawi is always a highlight of the year. We can't just cancel it.